



ANNUAL
NETWORK MEETING
PRAGUE

2017



UFO

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WELCOME TO OUR 2017 ANNUAL NETWORK MEETING



WE ARE DELIGHTED THAT YOU HAVE JOINED US IN PRAGUE AS WE HOST OUR 16TH ANNUAL NETWORK MEETING.

We know that 2017 continues to be a challenging year for the freight industry and that any extra expenses must be carefully considered, which is why we are delighted that we will be welcoming companies from over 55 countries to our humble gathering.

We are truly grateful for your support.

This year's event will consist of a City Tour so that we can see all the grand historical and cultural sights together, a Welcome Reception and Banquet, you will hear some exciting news from the UFO Head Office, take part in a special Workshop Session, watch the launch of our new company video and enjoy a fun dinner excursion to Kolkovna Celnice, where you can sample some famous Czech beer.

Now that we are a well-established organisation, we are more determined than ever to maintain our status as a high quality and serious group of professionals. UFO deserves positive participation from all its Members so we're not necessarily intending on getting bigger, just better.

UFO proudly remain one of the world's only remaining exclusive freight networks that have maintained its 'one company per country' policy (except for USA and China) and together, our meetings have laid the foundation for many business partnerships.

I very much look forward to sharing another event with you!

RACHEL HUMPHREY
President/C.E.O.



FROM LEFT: JUDITH, DALE, WENDY, RACHEL, SAM.

AGENDA

SUNDAY 7 MAY 2017

19:00 – 22:30 Registration & Gala Dinner

MONDAY 8 MAY 2017

09:30 – 09:50 Opening Session

09:50 – 10:30 Workshop Session

10:30 – 10:45 Group Photograph

10:45 – 11:10 Coffee Break

11:10 – 11:30 1-2-1 Meeting. Session 1

11:30 – 11:50 1-2-1 Meeting. Session 2

11:50 – 12:10 1-2-1 Meeting. Session 3

12:10 – 12:30 1-2-1 Meeting. Session 4

12:30 – 14:00 Lunch Break

14:00 – 14:20 1-2-1 Meeting. Session 5

14:20 – 14:40 1-2-1 Meeting. Session 6

14:40 – 15:00 1-2-1 Meeting. Session 7

15:00 – 15:20 1-2-1 Meeting. Session 8

15:20 – 15:50 Coffee Break

15:50 – 16:10 1-2-1 Meeting. Session 9

16:10 – 16:30 1-2-1 Meeting. Session 10

16:30 – 16:50 1-2-1 Meeting. Session 11

16:50 – 17:10 1-2-1 Meeting. Session 12

17:10 – 17:30 1-2-1 Meeting. Session 13

19:00 – 22:00 Dinner at Kolkovna Celnice

TUESDAY 9 MAY 2017

09:30 – 09:40 Opening Session

09:40 – 10:00 1-2-1 Meeting. Session 14

10:00 – 10:20 1-2-1 Meeting. Session 15

10:20 – 10:40 1-2-1 Meeting. Session 16

10:40 – 11:00 1-2-1 Meeting. Session 17

11:00 – 11:30 Coffee Break

11:30 – 11:50 1-2-1 Meeting. Session 18

11:50 – 12:10 1-2-1 Meeting. Session 19

12:10 – 12:30 1-2-1 Meeting. Session 20

12:30 – 14:00 Lunch Break

14:00 – 14:20 1-2-1 Meeting. Session 21

14:20 – 14:40 1-2-1 Meeting. Session 22

14:40 – 15:00 1-2-1 Meeting. Session 23

15:00 – 15:20 1-2-1 Meeting. Session 24

15:20 – 15:50 Coffee Break

15:50 – 16:10 1-2-1 Meeting. Session 25

16:10 – 16:30 1-2-1 Meeting. Session 26

16:30 – 16:50 1-2-1 Meeting. Session 27

16:50 – 17:10 1-2-1 Meeting. Session 28

17:10 – 17:30 1-2-1 Meeting. Session 29



WELCOME RECEPTION & GALA DINNER

At 19:00 on Sunday 7 May you will be welcomed at the Foyer Pre-function Area with a glass of Prosecco and can collect your name badge and meet fellow delegates. We will then settle at our tables in Moravia I+II+III for an elegant Gala Banquet with live music from a Cymbalo band who will perform arrangements of modern songs with traditional folk instruments. The dinner includes a Marriott Open Bar until 22:30.



DAYTIME REFRESHMENTS

As well as our official Coffee Breaks with freshly prepared snacks and seasonal fruit, we have also arranged for coffee, tea, sparkling and non-sparkling water, Pepsi, Pepsi Light, 7Up and Tonic Water to be available throughout the day in the Foyer Pre-function Area.



1-2-1 MEETINGS

Our Agenda includes over 25 individual meetings where delegates are able to introduce their company and highlight their specialist areas, discuss cross trade and potential collaborations, as well as providing information regarding their country's regulations and requirements. These crucial meetings also provide an opportunity to share key import and export trade information.



Your name badge lanyard will contain your 1-2-1 schedule and each meeting is assigned a table number so that the changeover runs smoothly. Our UFO Countdown Clock helps you manage your time and will sound 8 short beeps to give you a 2 minute warning to end your meeting. A continuous alarm will sound when the session is over and you will then see a changeover timer to allow you to get to your next table.

MEETING ROOM & WI-FI

Our meeting will be held in Bohemia I+II+III on the 1st Floor, accessible from the staircase in Hotel Reception. Only registered delegates are permitted entry. The meeting room is non-smoking and we ask that mobiles are switched off or turned to 'silent' during all sessions. The doors will open at 09:00 for a prompt 09:30 start on both Monday and Tuesday. Please be at the Meeting Room at the requested time to avoid disruption and late starts. We have supplied long tables in the meeting room for you to place your company brochures and gifts to your fellow UFO partners. The hotel offers wi-fi to all guests staying at the hotel on a complimentary basis, please see Hotel Reception on arrival for details.



BUSINESS LUNCH (DELEGATES ONLY)

A Chef's Choice Lunch Buffet lunch will be available on Monday and Tuesday from 12:30-14:00 at the Midtown Grill Restaurant on the Ground Floor which will include Appetizers, Salad Bar, Soup of the Day, Hot Dishes, Cooking Station and Desserts.



DRESS CODE

For the Gala Dinner, we advise smart attire. We recommend a business suit for the start of our meeting as our Official Group Photo will be taken on Monday at 10:30. Thereafter, the meeting attire is business casual (no ties needed!).



MEETING MATERIALS

On arrival on Monday, each delegate will receive a Conference Bag to make it easier to carry items between your 1-2-1 meetings. You will also receive a Meeting Souvenir DVD with 100s of photos from our Gala Dinner and Conference Room on Tuesday at midday. Finally, a small gift from the UFO Head Office – a luggage strap that will not just keep your suitcase secure but will also make it stand out at baggage reclaim!

DINNER EXCURSION

Our evening dinner excursion will be to Kolkovna Celnice, a local restaurant that accentuates the pride in the long and famous tradition of Czech beer brewing. Owned by the Pilsner brewery, the venue is decorated with period photos and brewing equipment. We will enjoy camembert cheese on white toast with cranberries, toasted almonds and rocket salad followed by grilled chicken with steamed broccoli and baked jacket potato with chive sour cream and finishing with homemade rhubarb cake with almond crumble and mint sour cream. Accompanying our dinner will be traditional Czech beer, wine and soft drinks. Spouses are welcome to join us. Please meet in the Hotel Reception at 18:50 for the short 2 minute walk to the restaurant!



MEMBERSHIP LIST



UFO MEMBERS ARE A
STRONG ALLIANCE THAT WORK TOGETHER TO
PROVIDE THE HIGHEST STANDARD OF SERVICE TO CUSTOMERS.

AFGHANISTAN ACTCO	GERMANY ALLSTA Spedition GmbH	PORTUGAL Socargo Freight Int'l, Ltd
ALBANIA Dyrrahsped Sh p.k.	GREECE Aktis Shipping & Forwarding Ltd	QATAR Experts Logistic Services W.L.L
ARGENTINA H&M Air Cargo SRL	GUATEMALA Cia. Promorota de Servicios, S.A.	ROMANIA ADD Cargo SRL
AUSTRALIA Spark Global Logistics Pty Ltd	GUINEA Soguifret S.A.R.L.	RUSSIA MBB/Delta Cargo
AUSTRIA ALLSTA Spedition GmbH	HONDURAS CPS Logistics Honduras, S. A.	SAUDI ARABIA East & West Express
AZERBAIJAN Dialog Freight	HONG KONG KS Global Air & Sea Logistics Ltd	SENEGAL Maziza Logistique
BANGLADESH Cargo Distribution Network	HUNGARY Speed Sped'03 Kft	SIERRA LEONE Destiny Shipping Agencies Ltd
BELGIUM Wirtz Shipping & Co NV	INDIA Green Channel Forwarders	SINGAPORE KMS Logistics Ltd
BENIN Broadline Services Ltd	INDONESIA Trans Pacific Int'l Logistics	SLOVAKIA R-Cargo s.r.o.
BOTSWANA Zebra Hub of Excellence (ZHE)	IRAN Bar Baran Iran Int'l Forwarders	SOMALIA Almond Air & Logistics Ltd
BRAZIL Double Star Logistics do Brasil	IRELAND Eastway Global Forwarding Ltd	SOUTH AFRICA Intrasppeed SA (Pty) Ltd
BULGARIA Veslam Shipping Bulgaria Ltd	ISRAEL Barshan Int'l Forwarding	SOUTH KOREA Dongbo Logistics Co Ltd
CAMBODIA Seatop Logistics	ITALY Alpha Maritime Services	SPAIN Plaza Forwarding
CANADA Global Cargo Canada Inc	JAPAN Apex Int'l Inc	SRI LANKA Westrans Air Express Lanka
CENTRAL AFRICAN REPUBLIC Transimex SA	JORDAN Pro Solutions Cargo & Logistics	SWEDEN Nordicfreight & Logistik AB
CHAD Transimex SA	KENYA Intrasppeed Arcpro Kenya Ltd	SWITZERLAND Comet Air Transport AG
CHINA Beijing E-Flying Int'l	KUWAIT Crown Logistics	SYRIA Samman Trans
Guangzhou KS Global Air & Sea	LAOS Sea Fly Services Co Ltd	TAIWAN Asia Transportation Co. Ltd.
Qingdao Jetwell Logistics Co Ltd	LATVIA Astra Logistic Ltd	TANZANIA E. B. Maritime Holdings Ltd
Shanghai CelerityTank Logistics	LEBANON Khattab Shipping SARL	THAILAND R R Logistics Co Ltd
Shenzhen Winfull Transportation	LIBYA Bentraco Logistics	TRINIDAD & TOBAGO Alstons Shipping Ltd
Xiamen Frontier Hub Service	LITHUANIA Litgina UAB	TUNISIA TWS
COLOMBIA HT Line SAS	MACAU United Union Corporation Ltd	TURKEY MTS Shipping & Forwarding Group
COSTA RICA ABC Mudanzas, S.A.	MALAYSIA Infinity Logistics & Transport Sdn Bhd	UGANDA New Africa Cargo Freighters
CROATIA Primacosped d.o.o.	MALDIVES Super Logistics	UK Bibby International Logistics
CYPRUS Samson Logistics Ltd	MALTA Triton Logistics Ltd	UKRAINE KIY AVIA CARGO Ltd
CZECH REPUBLIC ZOOM Cargo s.r.o.	MAURITIUS Greatwide Logistics Ltd	USA 1. Seattle Express Air Freight
DENMARK Fairplay Shipping A/S	MEXICO Freight & Cargo Services	2. California Express Air Freight
DOMINICAN REP Caribbean Int'l	MOROCCO LoadLine	3. Texas ACM Logistics & Consulting, Inc.
DUBAI Elite Shipping LLC	MYANMAR Innovo Shipping & Logistics	4. Florida Express Air Freight
ECUADOR Express Cargo Line S.A.	NEPAL World Freight Int'l Ltd	5. Georgia Express Air Freight
EGYPT Express Al Arabia	NETHERLANDS BTS Logistics B.V.	6. North Carolina Express Air Freight
EL SALVADOR CPS Logistics, S. A. de CV	NEW ZEALAND 360 Logistics	7. Washington DC Express Air Freight
ESTONIA ScanMarine	NICARAGUA CPS Nicaragua, S. A.	8. New York Express Air Freight
ETHIOPIA Tab-Tra Freight Forwarding	NIGERIA Broadline Services Ltd	9. Illinois Express Air Freight
FIJI Cross Ocean Freight Logistics	NORWAY Tangen Shipping AS	VENEZUELA Click Cargo S.A.
FINLAND Trans World Shipping Ab	OMAN Swift Connections LLC	VIETNAM Logistics Network Vn Co Ltd
FRANCE ISYS Logistique	PAKISTAN Allied Cargo System	YEMEN WorldLink Int'l Express
GEORGIA World Ex Ltd	PANAMA ABM Logistics	ZIMBABWE Vision Freight Services
	PARAGUAY VVM Cargo	
	PHILIPPINES Freight Facilitators	
	POLAND Eurogate Logistics Sp. z o.o.	



THE UFO FAMILY

ALBANIA
DYRRAHSPED
SH.P.K.



LEONARD
MALASI

AUSTRALIA
SPARK GLOBAL
LOGISTICS PTY LTD



ROBERT
MRENCEVSKI

AUSTRIA
ALLSTA EXPRESS
SPEDITION



WOLFGANG
VYTISK

AZERBAIJAN
DIALOG FREIGHT
LIMITED



ANDREW
BAIRSTOW

BELGIUM
WIRTZ
SHIPPING



DIDIER
WIRTZ



“ Meeting every UFO partner in person has become a special tool. We can tell our customers more about them, even though they may be in a distant country. Our customers recognise **our closeness, friendship, and our strong business relationships**, and this gives them confidence and security. ”

CARIBBEAN INTERNATIONAL,
DOMINICAN REPUBLIC





“ By attending the meeting each year you are afforded the opportunity to meet with all the other Members and **this helps develop a bond**. I know for example if I have a difficult shipment I can call on that partner and **I am not just a voice on the phone** but someone they have gotten to know over the years. I know I will get the best possible result because **we are not only business partners, we are friends.** ”

EXPRESS AIR FREIGHT,
WASHINGTON DC, USA

The **UFO** Family Album is correct at time of printing (21/04/2017).

“ Our annual meeting is a **special occasion** to put a face to a name, to know better who we are working with throughout the year. When we come back from a UFO meeting, we have Members in our head and **we think directly of them when we get an inquiry!** ”

ISYS LOGISTIQUE,
FRANCE

UFO FOUNDATION: FUNDRAISING

Our 2017 Annual Network Meeting has so far raised over USD 2000 for the Child Refugee Crisis Appeal run by Save the Children.

Save the Children teams are on the ground across Europe and the Middle East, working around the clock to help keep children safe and healthy.

Our donation will help towards working with child refugees around the world, from Lebanon to Jordan, Greece to Finland. Keeping children warm by providing warm clothes, blankets and fuel for heating. Distributing food, water, blankets and tents to refugee families who have lost everything. Making sure that children get vital medical care. Reuniting lone children with their families and keep them safe from trafficking and exploitation.

Photo credit: Jonathan Hyams/Save the Children



OFFICIAL SPONSOR

Zoom Cargo joined UFO in January 2007 and CEO, Pavel Rusňák has been a regular participant at our Annual Meetings since. Zoom Cargo started operating in the Czech Republic from 1997 and provide a full range of transport services and tailor made logistic solutions for all kinds of shipments in air, sea and land transportation.

Pavel (pictured) says: “UFO, during years of our membership has become a kind of family for us and we are delighted to welcome UFO Annual Network Meeting delegates to Prague. Good relationships, maintained by personal meetings help to keep the quality of cooperation between Members on a high level, which generates more mutual business.”

Zoom Cargo have generously paid for the Colorful Trio band to perform at our dinner excursion to Kolkovna Celnice.

www.zoom-cargo.com

NETWORK STATISTICS

Established 17 Years

ISO 9001 Quality Management

ISO 14001 Environmental Management

120+ Companies

107+ Countries

400+ Global Offices

3000+ Staff Members

2000+ Air/Sea Ports

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UFO

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