

INSIDE UFO

Quarterly Newsletter of the
Universal Freight Organisation

ISSUE 92 JULY 2021

3 New Members

**Get Shipping
Mauritania**

ANSA McAL

Modern Hot Point

See Pages
3 & 7 & 9 for details

Launch of the New **UFO** Meeting Hub

See page 10 for details



UFO
FREIGHT

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Welcome

BACK TO MEETING FACE-TO-FACE!

We are delighted to say that our Croatia event will go ahead as planned from 26-28 September 2021 at Hotel Croatia Cavtat, a leading five-star resort and conference centre enjoying spectacular views of the open sea and just 5km from Dubrovnik airport.

Meeting face to face is important and we don't want to miss another opportunity to reunite. We are confident that we can safely and successfully put on a great event for those who would like to attend after such a long time apart.

We are in regular contact with the venue reviewing our safety planning and ensuring that all official protocols and guidelines are followed. We know from experience that a network like ours sees increased business after meeting in person. This is especially important after the impact the COVID crisis has had on our industry there is much to discuss! To register, please go to ufomeetinghub.com. We have prepared an official COVID Travel Letter, please contact judith@ufofreight.com for details.

ADDITIONAL BONUS OF REGULAR VIRTUAL MEETINGS TOO...

Every 6 months, the UFO team allocate a series of consecutive days where all Members are invited to participate in virtual meetings (at no extra charge). Members can set their local time zone and then instantly view the agenda ... they are completely in charge of their schedules and can decide when they will make themselves available for meetings.

Our next event takes place from 12-14 July 2021 using our new Meeting Hub, the most advanced virtual meeting platform in the industry! The sophisticated system has many features and enables our Members to 'meet' via their preferred communication platform, including Skype, WhatsApp, Zoom or Google Meet.

IN THE NEWS

We are super proud of UFO's reputation, and we often appear in the industry media. Most recently we were mentioned in a double page article in Move it Magazine (June/July 2021).

For now, please enjoy this issue

Stay safe and take care.

Rachel Humphrey FCILT
President/C.E.O.



Universal Freight Organisation (UFO) is an ISO 9001 (Quality Management) and ISO 14001

(Environmental Management) certified organisation established in January 2000 to provide independent freight forwarders access to a trusted, worldwide network of agents who could handle their specialist shipments, whilst working professionally and safely under a strict Code of Conduct.

With 105 independent freight forwarders located in 98 countries, we are proud to have maintained our 'One Member per Country' policy (with the exception of USA and China), making us one of the only remaining exclusive freight forwarder networks in the world.

INSIDE UFO

(UFO'S QUARTERLY NEWSLETTER)

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COVER: Launch of the new UFO Meeting Hub

PHOTO: Unsplash.com

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The publisher can accept no responsibility for any errors or omissions made, but will endeavour to amend any, that are brought to our attention, in a future issue.

www.ufofreight.com

Get Shipping Mauritania are Ready for any Logistics Challenges

We are pleased to announce Get Shipping Mauritania Group are new members. Their head office is in Nouakchott with regional offices at Port Nouadhibou and Teveragh Zeina. Bouh Hadrami (Operation Manager) says they are joining UFO "... because we can see there are obvious benefits and we want to share our experience and knowledge with the other members".



Bouh continues; "We are specialised in freight forwarding, ships agency and all kinds of port operations. Our complete services encompass the entire supply chain, spanning all transportation modes with many value-added features including:

- **Air Freight**
- **Ocean Freight**
- **Land Freight**
- **Ground Freight Transportation**
- **Intermodal Transportation**
- **Global Logistics Solutions & Handling**
- **Project Cargo**
- **Mining and Oil & Gas Solutions**
- **Customs & Compliance**
- **Warehousing & Distribution**
- **Port Operations**
- **Container Terminal Operations**
- **Ship Agency**
- **All Types of Cargo Inspections**
- **Ship & Container Rental Services**
- **Ship & Container Trading**
- **Protection Agency"**



"Our well-trained team have good knowledge and long experience in the field of shipping and freight forwarding, allowing us to adapt to specific needs in a personalised manner. They combine professionalism, dynamism and expertise and are made up of ambitious young men and women as well as experienced veterans.

Whether it is consumer goods or heavy machinery, we're ready for any logistics challenges!"

GETSHIPPING.MR



Making a show of ourselves

SINGAPORE
maritimeweek
2021

NEW FRONTIERS
SHIFTING PARADIGMS

19-23 April 2021
www.smw.sg

10th
INDIA
WAREHOUSING
SHOW 2021

23-25 July 2021
Pragati Maidan, New Delhi

BOOK NOW

EXHIBITION COLLABORATIONS

UFO has secured more exhibition collaborations. We now proudly collaborate in, and have a presence at, the following exhibitions. If you are interested in discussing a partnership, please email us. You can view all our current collaborations on our **Endorsed Exhibitions** page.

cippe The World's Leading Event for Oil & Gas Industry in China

The 21st China International Petroleum & Petrochemical Technology and Equipment Exhibition

June 8-10, 2021
New China International Exhibition Center | Beijing

IMDEC

Hosted by

2nd International Maritime Defence Exhibition and Conference
6-8 July 2021
Kempinski Gold Coast City, Accra, Ghana

Rear Admiral Issah Adam Yakub
Chief of Naval Staff
Ghana Navy

29 SEPT
TO
30
2021
Port of Antwerp
Belgium

COASTLINK
Conference

BOOK NOW

ZIMEC
2021

04 - 05 MAY 2021

10th ZAMBIA INTERNATIONAL MINING AND ENERGY CONFERENCE AND EXHIBITION

MULTIMODAL
LOGISTICS - TRANSPORT
SUMMIT

1st - 2nd
JULY
2021

Organized by
traicon

WIVANTA DWARKA,
NEW DELHI, INDIA

For More Opportunities
Mobile: +91 77956 77503 | Email: shyuj@traiconevents.com

AMARINE
2021

25-27 AUG 2021
JIEpo Kemayoran, Indonesia

The INDONESIA'S Largest International Trade Fair for
Maritime & Offshore Industry

WBX

October 12-13, 2021
Shanghai

World Breakbulk Expo

Book a Stand

Connecting you with world's top magaprojects

RailFreight®
NETWORKING DAYS

REGISTER FOR FREE

9 & 10 JUNE 2021 | ONLINE EVENT

THE FUTURE OF LOGISTICS IS HERE

for the Global Community in
LogisticsTech from Industry Executives,
Investors and Entrepreneurs

January 25-27, 2022 | The Paris, Las Vegas

Manifest...

AIRPORT VACCINE
HANDLING & DISTRIBUTION

1.45 - 6.45PM, 29 JUNE 2021
LIVE ONLINE (SGT)

SIM
SENEGAL 2021

6th SENEGAL INTERNATIONAL MINING CONFERENCE & EXHIBITION

2 - 4 NOVEMBER 2021 | DAKAR, SENEGAL

BREKBUK
EUROPE
CONNECT21

The Biggest Online Networking
Event for the Global Project
Cargo Community

Network Business Meetings
17 - 21 May, 2021
Industry Insight Sessions
19 - 20 May, 2021

REGISTER NOW & START NETWORKING

REGISTER TODAY

Miami | August 29 - 31, 2021

CNS

**FRUIT EXPO2021 & WORLD FRUIT
INDUSTRY CONFERENCE**

September 24th-26th, 2021
China Import & Export Fair Complex

REGISTER TODAY

Istanbul, Turkey | October 12-14, 2021

IATA
WORLD CARGO
SYMPOSIUM

The Maritime Standard
by way of Awards 2021

BOOK NOW

AN EVENING OF EXCELLENCE

**EUROPE'S LARGEST
BUSINESS EVENT**

24 & 25
NOV
EXCEL
LONDON

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gbbs.co.uk

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TRANSPORT TRADE SHOW**

**MARITIME
TRANSPORT & SHIPPING**
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11-13 May 2022 | BEC, Mumbai

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Hall 4, BEC
Mumbai

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www.maritimetransport-india.com

**BUILDING
REPAIRS
MANAGEMENT
RECYCLING**

ZIMEC
2021

04 - 05 MAY 2021

10th ZAMBIA INTERNATIONAL MINING AND ENERGY CONFERENCE AND EXHIBITION



Eurogate Poland Announce Appointment of Piotr Gawronski as new Airfreight Manager

Poland members, Eurogate Logistics are pleased to announce the development of their airfreight services and the appointment of Piotr Gawronski (pictured right) as Airfreight Manager.

"Our new airfreight department is located in Warsaw near the biggest airport in Poland and headed by Piotr Gawronski, an complete expert in the field and passionate about airfreight. For over 20 years, Piotr has worked with hundreds of companies, logistics operators, operational partners and customers from many different industries. He is also well experienced in customs clearance, customer care and providing customised solutions.

Piotr will manage all air shipments operated by Eurogate Poland and will be responsible for developing our airfreight product. We are sure Piotr will be a huge strength to the Eurogate team as well as the UFO network."

Piotr comments that it is a great opportunity to join both the Eurogate and UFO families and a unique and exciting challenge to develop airfreight services in Poland. He is very enthusiastic about cooperation with all UFO Members and is sure that collaboration with the network in the scope of airfreight will open new global markets.

Please join us in welcoming Piotr and wishing him all the best in his challenging new role at Eurogate Poland!

Piotr Gawronski - Airfreight Manager

Email: piotr.gawronski@eurogate.pl

<http://www.eurogate.com>

Green Channel Forwarders Deliver Another 4 Wheel Loaders



Green Channel Forwarders are proud to announce yet another successfully completed shipment for Harsco India. The shipment consisted of 4 wheel loaders from Shanghai in China which landed at Chennai Ennore Port, India.

Green Channel's role was to perform the custom brokerage, loading, transportation to the plant in Maharashtra and unloading.

The photos below show the loaders once they had safely reached their destination.

<http://www.greenchannellogistics.com>

Eurogate Poland Registered as IATA CASS Account Agent



Poland member, Eurogate Logistics are proud to report they have been registered to IATA CASS as of 13th of May. Sylwia Partyka at the company says; "As a next step of developing our air freight services, Eurogate has completed the process and fulfilled IATA's strict requirements. As a result, now we are officially an IATA CASS Account Agent.

The International Air Transport Association (IATA) cooperates both with airlines and the air transport industry and guarantees safe, reliable and secure air transport. For sure, this will enable us to offer a wide range of air freight solutions to our partners and customers."

<http://www.eurogate.com>

The Maritime Standard

TMS Awards 2021

MIDDLE EAST AND INDIAN SUBCONTINENT

AN EVENING OF EXCELLENCE

BOOK NOW

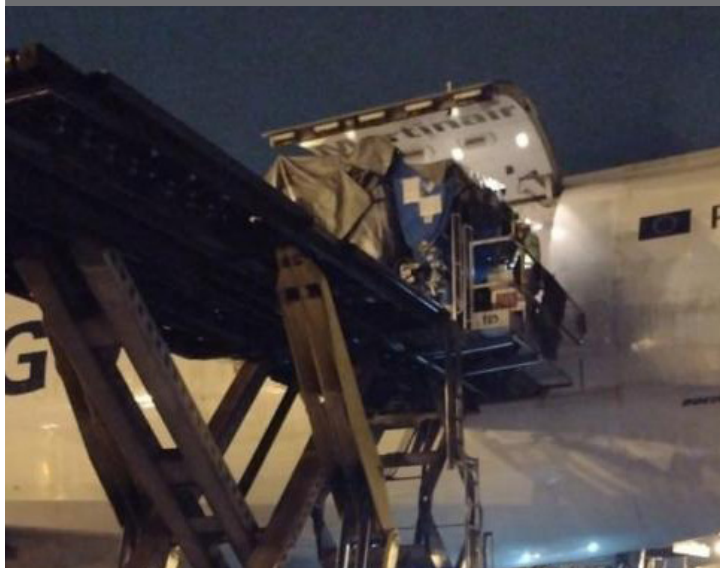


REGISTER TODAY

Miami | August 29 - 31, 2021

CNS

L&L International & Eastway Global Collaborate for Air Shipments of Aircraft Engines



L&L International de Colombia are pleased to report a recent collaboration with their UFO partner, Eastway Global Forwarding, for the air shipments of two aircraft engines.

Each engine had a gross weight of 13,110kg and dimensions of 490 x 320 x 298cm. The shipments from Bogota to Amsterdam took place earlier this month.

Emiliano Leal Acevedo at L&L explains; "We faced complications with the first shipment due to the current situation in Colombia, repairs to the base that the shipper had to arrange before the airline would accept the engine, warehousing issues and additional last-minute documentation and inspections.

After holding on for various delays, we liaised with the Airline Operations Manager who helped us to ensure the engine would fly on our new booking date. The second engine was shipped out more easily with a departure according to booking."

The photos below show the loading of the cargo to the aircraft.

<http://www.lylinternational.co>

<http://www.eastway.ie>

ANSA McAL Offer a Comprehensive Logistics Service

ANSA McAL Trading Inc are new members in the United States! Based in Florida, they are the sister company of UFO members in Trinidad and Tobago since 2013, Alstons Shipping Limited. The well-established company have over 135 years experience in the region and are highly regarded with an excellent brand reputation.

Senior Operations Manager, Miguel (Mike) Basanta says; "ANSA McAL is a licensed freight forwarder providing a comprehensive logistics service. Our dedicated and experienced team are professional and highly-trained, offering a single point of contact."

- Shipping 1,000 Sea Containers & Processing 3,600 Shipments Annually
- Full Container & LCL Ocean Freight
- Weekly Ocean & Air Freight Consolidation
- Global Air Freight Services
- Inland Transportation
- Handling of Out-of-Gauge Shipments
- Expedited Services
- Full Bonded Warehousing (Allowing for the Consolidation of LCL & FCL Cargo)
- Export Package & Crating
- Customs Brokerage
- Distribution
- Complete Documentation Services
- Web Tracking

www.ansamcal.com



ansa mcAL
GROUP OF COMPANIES

UFO Arrange Exclusive Webinar with CMA CGM

On 21 April, we were delighted to offer our Members an exclusive webinar with CMA CGM Project Cargo Division. The speakers included:

Stephane Berninet

Head of Project Cargo Division

Reem Hamdan

Business Development Manager

Julian Kurz

Business Development Manager

Many of our Members use CMA CGM regularly so this proved to be a useful session which included:

- CMA CGM Group - Highlights & Key Figures
- CMA CGM Project Cargo Division - Highlights & Key Figures
- Video Presentation (Breakbulk Shipment in 2 min)
- Service Offerings and Capabilities
- Case Studies

More than 50 people tuned in and there was lots of positive comments in the chat. There was also a valuable opportunity at the end of the session where our Members were able to have their individual questions answered.

Over the past year, we have supported our Members by creating tools to enable their business to not only survive but thrive while navigating through the challenges of COVID-19 and working remotely. This has included Special eZine's (focusing on working from home, industry news and views and managing flexible work arrangements); hosted regular Zoom meetings with special guests to keep Members updated and connected; published an Official Report: Global Interviews taken during COVID-19 Pandemic from our global Members. We also proudly organised one of the industry's first Virtual Meeting Events in August 2020.

Next! We have invested in a bespoke new Meeting Centre where our Members can connect virtually using the platforms that have now become an essential part of daily life including Zoom, Google Meet, Skype, and WhatsApp. Watch this space!



PROJECT CARGO DIVISION
CONTAINERIZING BREAKBULK
SHIPMENTS





Your speakers on 21.04.2021 at 12:00 noon GMT:

Stephane BERNINET
Head of Project Cargo Division



Reem HAMDAN
Business Development Manager



Julian KURZ
Business Development Manager









Green Channel Forwarders Deliver 52 Breakbulk Pieces

Green Channel Forwarders in India are pleased to share the below photos of a recent breakbulk shipment consisting of 52 pieces. The shipment totalled 587.08cbm / 192,114kg. Their scope of work included transporting the cargo to the port, unloading and customs inspections.

Green Channel Forwarders have been our trusted UFO member in India since 2002.

www.greenchannellogistics.com



Industry Specific Solutions from Modern Hot Point in Oman

We are pleased to report a new member in Oman with Modern Hot Point LLC. Located in Muscat, they provide a full range of freight forwarding and additional services.

Muslem Nasser Al Abrawi (Managing Partner): "Modern Hot Point is a global supplier of transport and logistics solutions, adding value with extensive knowledge. We have a wide experience in industry specific logistics solutions like pharmaceutical, retail and automotive. We offer great air, sea and overland freight services that are fast, effective and safe with no delays."

Air Freight

- We have regular movements from China, India and Italy as well as exports on a door-to-door basis.
- We are handling the export of human biological substances and dry ice shipments along with collection, DG handling, packing and boxes.
- Regular import of pharmaceutical items from the UK to Oman with a scope of clearance and delivery.
- Regular import of perishables and garments with a scope of clearance and delivery.

Sea Freight

- Regular export of brand new vehicles from Sohar Port in Oman to Bremerhaven, Germany. We handle collection, surveys, export clearance, lashing, loading into containers and arranging ocean freight.
- Regular movements imported from China and India on ex-works basis.
- Last month, we cleared the import of a classic car to Oman with a scope of custom clearance and delivery.
- Recent personal effects and household shipment from Muscat in Oman to Bolivia. Our scope involved the survey, packing, loading and ocean freight.

Additional

- We have a 7,000sqm warehousing facility working 24/7.
- We have custom clearance licenses for all borders in Oman.
- A warm welcome to Modern Hot Point from the UFO Head Office!

www.mhpoman.com



Launch of the New UFO Meeting Hub



We have great pleasure in formally launching the UFO Meeting Hub!

Good communication is vital in business and this has been exceptionally important since the COVID-19 outbreak with many people working remotely. Our bespoke system has been designed to enable our Members to connect more easily so that they can maintain their strong working relationships.

A project has come up and there is not time for a long back and forth email trail? Our powerful new interface enables our Members to quickly schedule a virtual meeting with their UFO partners at a mutually convenient time (with time-zones automatically considered) via WhatsApp, Zoom, Google Meet or Skype directly from their mobile device.

VIRTUAL MEETING EVENTS

Every 6 months, the UFO team will allocate a series of consecutive days where all Members are invited to participate in virtual meetings (at no extra charge). The perfect opportunity to follow-up your face-to-face meetings! The next

event will be from 12-14 July 2021 - a great opportunity to 'see' each other again after the challenges of the past year.

CROATIA 2021

We are desperate to see each other again and have had so many amazing experiences and times together over the years (see our family albums) but we have to wait until it is safe to do so again. We will be reviewing the COVID and travel situation at the end of May and will make a decision on whether we will be holding our Croatia meeting in October. An announcement will be made on 1 June 2021 with full details.

MEETING HUB

Here you can manage all your meetings including Virtual Meeting Events, Face-to-Face events plus any Spontaneous Meetings. Your personal calendar has the ability to view in different time zones in case of travel.

Please click here for more details.

<http://www.ufomeetinghub.com>

Manifest:::

- 1,500+ Attendees
- 200+ Tech Founders
- 50+ Countries Represented
- \$24bn+ Funding on Stage

1 Event

Register now & save \$300

REGISTER NOW

THE FUTURE OF LOGISTICS IS HERE
January 25th - 27th, 2022 | The Paris Las Vegas