

# BOTSWANA

18TH ANNUAL NETWORK MEETING 2019

28-30 APRIL 2019

**SOUVENIR BROCHURE**



**UFO**  
FREIGHT





## We held our exciting 18th Annual Network Meeting from 28-30 April 2019 at Gaborone International Convention Centre (GICC) at The Grand Palm Resort in Botswana.

We first gathered on the Sunday evening to enjoy a welcome drink before settling down for a delicious Gala Dinner and were entertained by a live band.

On Monday morning, the meeting was officially opened by UFO President, Rachel Humphrey who gave a recap on membership benefits, including the network's online training system, smartphone service and bespoke marketing tools. Rachel then introduced two Guest Speakers:

- Mr Nachi Mendelow and Ms Este De La Hunt of CargoWise One described how their partnership with UFO opens a range of CargoWise One benefits and discounts to Members. Their presentation showed how the strength and flexibility of CargoWise One could enable UFO Members to move to the next level of operational productivity and customer service.
- Mr Bobo Senosi, Director of Opportunities at Botswana Investment and Trade Centre explained that the country has the potential to lever its position in the region to serve as a gateway to the southern African market. Botswana is a member of the Southern African Development

Community (SADC), a regional intergovernmental organization of fifteen African states. The SADC Trade Protocol provides each member state special treatment on import and export duties, some of which were introduced during Mr Senosi's presentation.

Delegates from over 45 countries then took part in pre-arranged private 20-minute business meetings. During these important sessions, delegates highlighted their specialist areas, discussed cross trade, existing and new business as well as information regarding their country's regulations and requirements.

After a busy day in the meeting room, delegates travelled by coach to Mokolodi Game Reserve where we were taken on safari jeeps for a game drive followed by a traditional Bush Braai consisting of marinated steak, chicken, boerewors, vegetable lasagne, fresh homemade garlic bread, roast butternut, coleslaw, salad, chakalaka, desserts around an open fire. An extra special treat was when Mafitlhakgosi Traditional Dancers arrived and gave a spectacular performance. The evening ended with a slow night drive back to the front gate and then return to the hotel via coach.

Our 2-day gathering ended with an exclusive finale dinner at The Boma... a wonderful outdoor setting adjacent to a picturesque lake where a feast was enjoyed by delegates, whilst seated around a blazing bonfire under the African sky.

UFO President, Rachel Humphrey said: "Most network meetings are held in Asia or Europe. However, IATA reported that last year, Africa posted the strongest growth among all regions, up 24.8%, with Africa-Asia trade increasing by more than 64% following an increase in the number of direct flights between the continents and driven by ongoing foreign investment into Africa."

Rachel added "Despite Africa's robust growth, there is still much untapped potential for exporters, importers and therefore freight forwarders. We wanted to provide the opportunity for UFO Members to understand and explore business in this rapidly expanding marketplace. Bringing our event to Africa gave our Members the chance to witness the continent's true richness in culture, energy and resources."

The meeting also saw UFO contribute to the global fight to battle plastic pollution.

Most similar events use 100s of single-use plastic water bottles over their duration, which can take between 400 and 1,000 years to decompose. From harming marine life to littering beaches and congesting landfills, the disturbing growth of plastics is threatening our world. To help battle plastic pollution, UFO provided delegates with BPA free reusable aluminium bottles and arranged for the hotel to supply pitchers of filtered water in the conference room. The gathering also raised US \$1300 for Sentebale, a charity founded in 2006 by Prince Harry and Prince Seeiso, to support children and young people affected by HIV in southern Africa.

After the meeting, the Head Office team spent a few days at Chobe National Park and put together a short video of their adventure, which is linked to the web site.





# ANNUAL AWARDS



International Member of the Year:  
**ALLSTA SPEDITION (GERMANY)**



Regional Award for the Americas:  
**EXPRESS AIR FREIGHT (UNITED STATES)**



Regional Award for Europe:  
**PLAZA FORWARDING (SPAIN)**



Regional Award for Asia & Pacific:  
Joint - **SPARK GLOBAL (AUSTRALIA)**



Regional Award for Asia & Pacific:  
Joint - **JETWELL LOGISTICS (CHINA)**



Regional Award for Middle East & Africa:  
**INTRASPEED (SOUTH AFRICA)**



President's Award:  
**R-CARGO (SLOVAKIA)**



# GALA DINNER



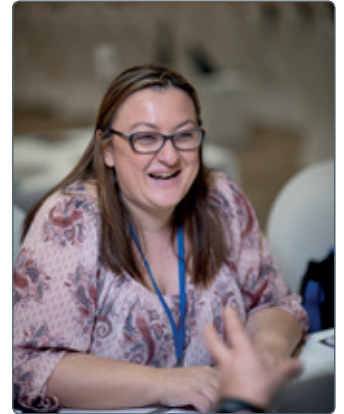


# GALA DINNER



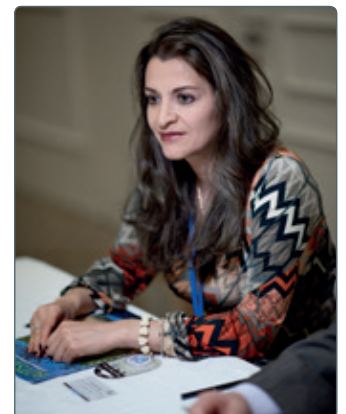
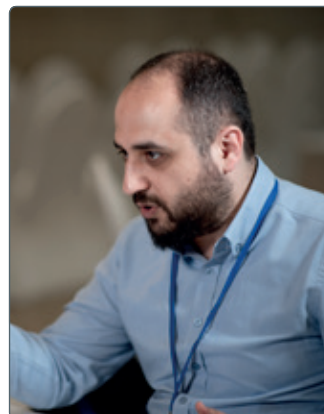


# MEETING ROOM





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# EXCURSION



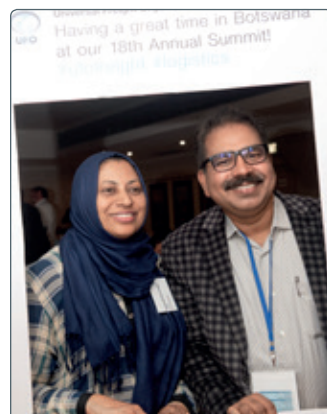
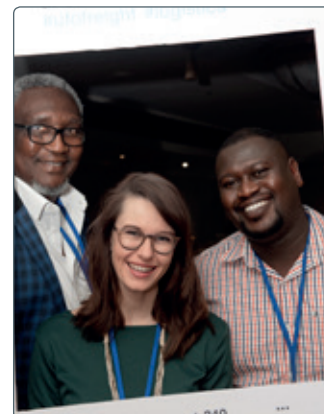
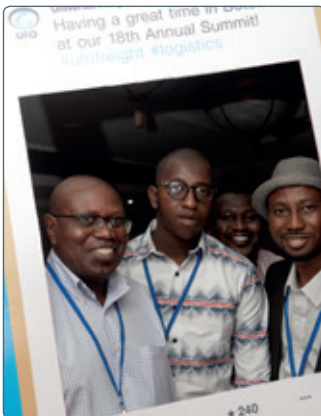
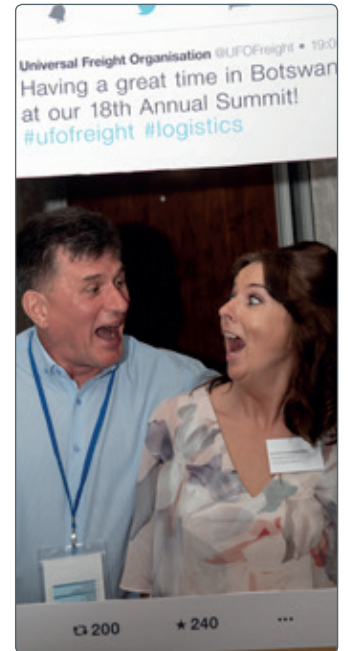


# EXCURSION





# TWITTER COMPETITION





WE WELCOMED 46 CEOs AND SENIOR MANAGERS  
FROM 37 COUNTRIES TO OUR  
18TH ANNUAL NETWORK MEETING.

# ATTENDEE LIST

COUNTRY	COMPANY	DELEGATE
Argentina	H & M Air Cargo	Andrés Antinori
Australia	Spark Global	Robert Mrencevski
Bulgaria	Veslam Shipping	Ivan Ivanov
China	Jetwell Logistics	Lance Wang
		Eric Luo
China/Hong Kong	KS Global	Johnny Hung
Colombia	L&L Int	Emiliano Leal Acevedo
		Janeth Rios Santana
Denmark	Fairplay Shipping	Jeanet Hedegaard
Dubai	Elite Shipping	Kamaruddin Baker
Egypt	Express Al Arabia	Said Gharib
Ethiopia	Tab-Tra Freight	Tesfaye Duki
France	Atlantide Logistics	Delphine Hautbergue
Germany	ALLSTA Spedition	Martin Zeller
Guinea	Soguifret	Mamady Berete
		Siaka Berete
Indonesia	Trans Pacific Intl	Verdi Madison Sjahendra
Israel	Barshan Int	Nissim Barshan
Italy	Euro Cargo	Daniela Longo
Kenya/South Africa	Intraspeed	Tony Van Aswegen
Lithuania	Litgina UAB	Linas Saltenis
Nigeria	Skyrace Int	Thomas Omisore
Panama	ABM Logistics	Alberto Burgos
Philippines	Freight Facilitators	Michael Almanzor
Poland	Eurogate Logistics	Grzegorz Ocipka
Portugal	Socargo Freight	Tony R. Amado
Russia	MBB / Delta Cargo	Ilya Maslennikov
		Danila Maslennikov
		Ivan Demyanenko
Sierra Leone	Destiny Shipping	Corneleius A. Max-Williams
Slovakia	R-Cargo s.r.o.	Miriam Tkacova
Spain	Plaza Forwarding	Emilio Plaza
Swaziland	Cross Continental Carriers	Claude Govender
Trinidad & Tobago	Alstons Shipping	Marlainer Deslandes
Tunisia	Transport World	Mehdi Dhouieb
Turkey	Volantis Logistics	Tarik Ozcan
Uganda	New Africa Cargo	Besigye Brian
		Frank Muramura
United Kingdom	UFO Head Office	Rachel Humphrey
		Judith Mellett
		Nachi Mendelow
		Este De La Hunt
United States	ECX Global	Barbara Hiebendahl
	Express Air Freight	David Marx
Vietnam	Logistics Network	Richard Lim
Zimbabwe	Vision Freight	Willard Mushove





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